# **D.B. Yummers**

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# **2023 Fundraising Fact Sheet**

# **Product Information:**

Fat Free ◆ Preservative Free ◆ Gluten Free ◆ Natural Two Year Shelf Life

- <u>D.B. Yummers Original Sweet and Smokey</u> A sweet and smokey ketchup based bbq sauce. Recyclable glass bottles with white neckbands. 19.5 oz. net wt.
- <u>D.B. Yummers Mildly Spicey</u> A less sweet and slightly spicier version of the original. Recyclable glasses with red neckbands. 19.5 oz. net wt.
- <u>D.B. Yummers Island BBQ</u> A sweet and tangy ketchup and pineapple-based sauce. Recyclable glass bottles with black neckbands. 18.5 oz. net wt.

Now Available! Folding gift cartons hold four bottles. Create mix and match gift packs for your customers. Cost is \$1.00 per carton. Shipped flat.

### Pack Size:

• 12 bottles / case - Orders accepted in case quantities only

# Pricing:

- Fundraising cost is \$40.00 / case of 12 bottles (3.33/bottle)
- Suggested selling price is \$5.00 = 33.4% profit, \$5.50 = 39% profit, and \$6.00 = 44.5% profit
- Profit Potential is \$20.04 per case of 12
- Gallons are \$20.00 each

### Minimum Order:

• 10 case minimum for delivery, however smaller orders may be combined with other deliveries in the area

## Terms:

- To guarantee on-time delivery for fall fruit deliveries, please email orders by <u>November 17, 2023</u>
- Payment for fall fruit campaign is requested by <u>January 15, 2024</u>

### Features and Benefits:

Requires minimal handling with no spoilage for maximum profits. Ohio Proud product with limited distribution promotes repeat customers